

Verbreitung von z/OS

- **95% der weltweit größten 2000 Unternehmen setzen z/OS als ihren zentralen Server ein.**
- **Zwischen 65 und 70 % aller geschäftsrelevanten Daten werden im EBCDIC Format auf Mainframe Rechnern gespeichert.**
- **60% aller geschäftsrelevanten Daten, auf die mittels des World Wide Web zugegriffen werden kann, sind in Mainframe Datenbanken gespeichert, hauptsächlich DB2, IMS und VSAM Datenbanken.**
- **Die Anzahl der weltweit pro Sekunde ausgeführten CICS Transaktionen liegt in der gleichen Größenordnung wie die Anzahl der Zugriffe auf das WWW.**
- **Von allen Servern hat System z den höchsten Marktanteil und die höchste Wachstumsrate.**

Mai 2005

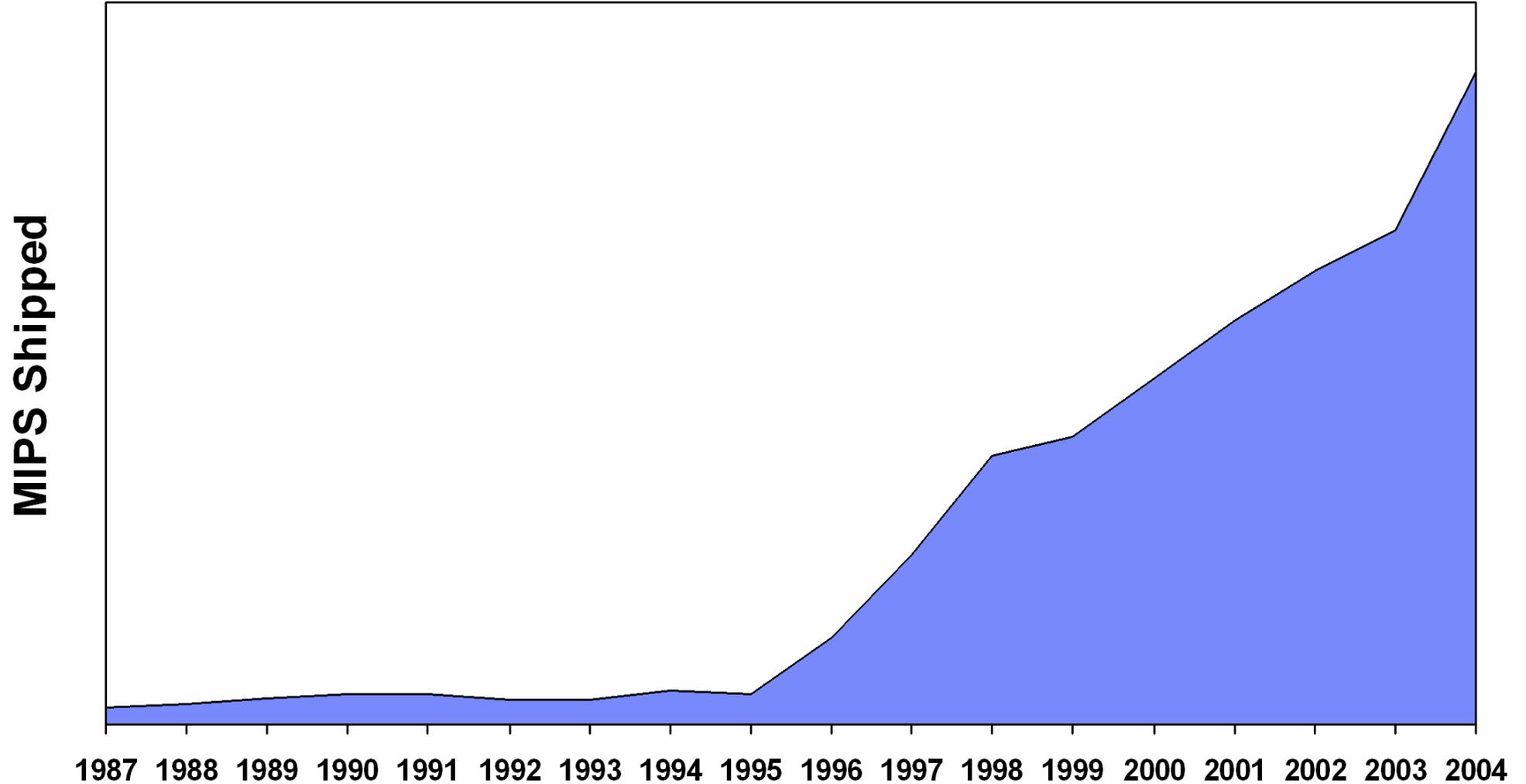


Statement der PricewaterhouseCoopers Aktiengesellschaft Wirtschaftsprüfungsgesellschaft, Frankfurt am Main

Eine Reihe unserer großen und größten Mandanten aus unterschiedlichen Branchen setzen derzeit Mainframes und vor allem bzw. hauptsächlich das Betriebssystem z/OS ein. Sie werden dies aus heutiger Sicht auch zukünftig weiter tun. Großrechner insbesondere Rechner mit dem Betriebssystem z/OS werden typischerweise dann eingesetzt, wenn folgende Aspekte relevant sind:

- Hoch verfügbare Systemumgebung
- Hoher Sicherheitsstandard
- Umgebungen mit 5.000 – 200.000 Benutzern
- Nachvollziehbarkeit wesentlicher Systemereignisse

IBM S/390 / zSeries Shipped Capacity Worldwide



Source: IBM Market Research

MIPS = Million Instructions per Second

| | Compaq Proliant W2000 | SUN Exxxx Solaris | HP HP9000 HPUX | IBM S/390 OS/390 |
|------------------------------------|--------------------------------------|----------------------------------|-------------------------------|---------------------------------|
| Processor Technology | 7 | 6 | 10 | 10 |
| Systems Performance | 30 | 50 | 50 | 50 |
| Clustering Performance | 2 | 4 | 4 | 10 |
| Single Systems Availability | 20 | 30 | 30 | 50 |
| Multiple Syst. Availability | 20 | 24 | 32 | 40 |
| Workload Management | 5 | 20 | 30 | 50 |
| Partitioning | 4 | 28 | 16 | 40 |
| Systems Management | 28 | 24 | 28 | 40 |
| Totals | <u>116</u> | <u>186</u> | <u>200</u> | <u>290</u> |

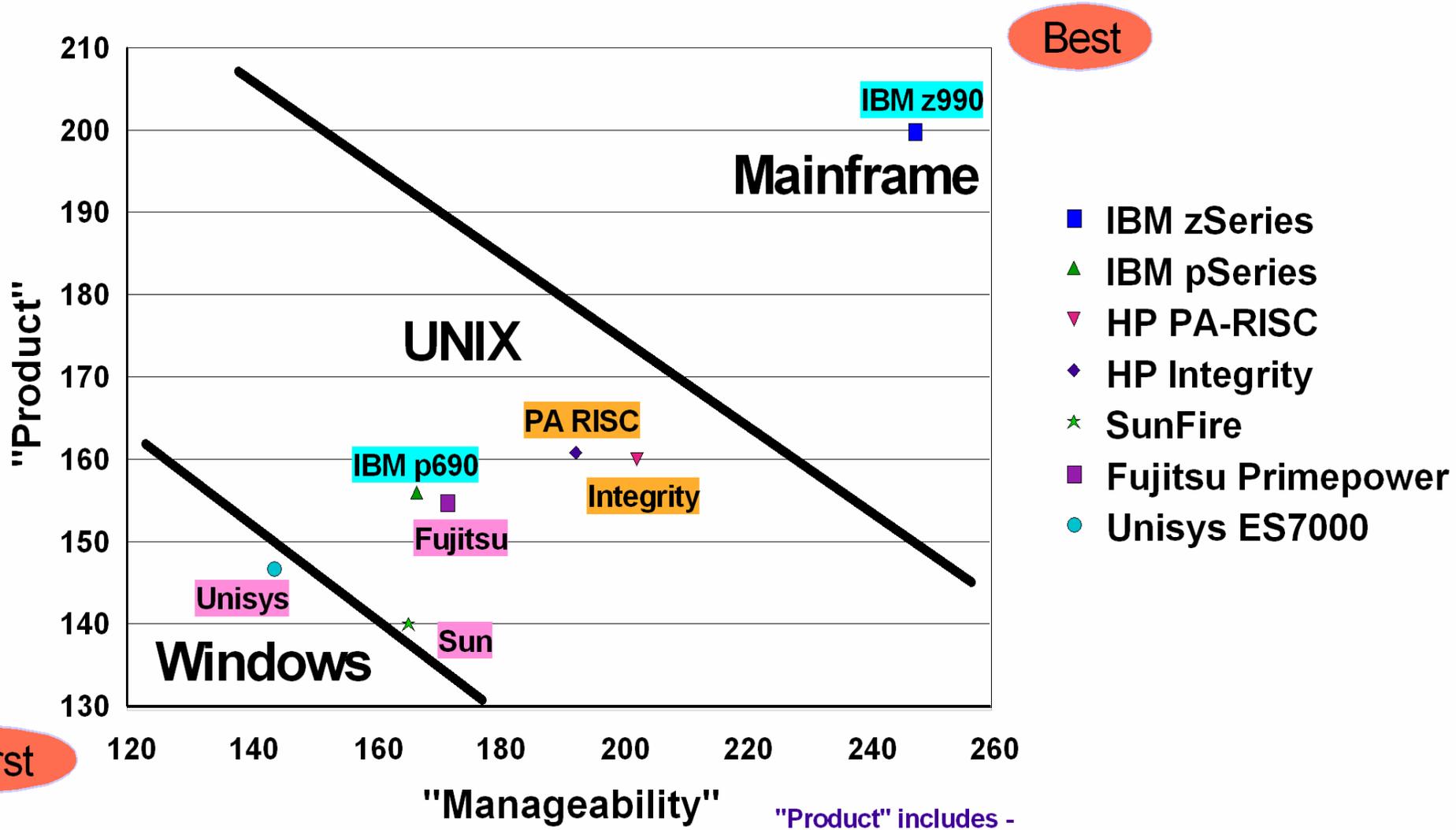
**Application Server Evaluation Model, Technology Comparision
Gartner Group, February 2001
Hohe Punktzahl ist besser**

| Product | BULL | | FUJITSU | | HP | | | IBM | | | SUN | UNISYS | |
|--------------------------------|------|-----------|------------|--------|---------|--------|-----------|---------|----------|----------|---------|-----------|--------|
| | GCOS | NovaScale | Primepower | BS2000 | NonStop | HP9000 | Integrity | zSeries | pSeries® | iSeries® | Sunfire | Clearpath | ES7000 |
| Processor Technology | 8 | 9 | 8 | 9 | 6 | 8 | 9 | 10 | 9 | 9 | 7 | 9 | 9 |
| System Performance | 9 | 7 | 9 | 9 | 9 | 8 | 9 | 10 | 10 | 9 | 8 | 9 | 8 |
| Unplanned Downtime (Single) | 9 | 7 | 8 | 9 | 10 | 8 | 8 | 10 | 8 | 9 | 8 | 9 | 8 |
| Unplanned Downtime (Clustered) | 9 | 6 | 8 | 9 | 10 | 8 | 8 | 10 | 8 | 8 | 7 | 9 | 7 |
| Disaster Tolerance/Recovery | 9 | 4 | 6 | 9 | 10 | 8 | 7 | 10 | 5 | 8 | 5 | 9 | 6 |
| Totals | 44 | 33 | 39 | 45 | 45 | 40 | 41 | 50 | 40 | 43 | 35 | 45 | 38 |

Gartner Application Server Evaluation Model (ASEM), October 2004

| Operations Management | BULL | | FUJITSU | | HP | | | IBM | | | SUN | UNISYS | |
|-------------------------|------|-----------|------------|--------|---------|--------|-----------|---------|---------|---------|---------|-----------|--------|
| | GCOS | NovaScale | Primepower | BS2000 | NonStop | HP9000 | Integrity | zSeries | pSeries | iSeries | Sunfire | Clearpath | ES7000 |
| Planned Downtime | 9 | 5 | 9 | 9 | 10 | 8 | 8 | 10 | 7 | 7 | 9 | 10 | 6 |
| Partitioning | 9 | 4 | 7 | 8 | 10 | 7 | 5 | 10 | 8 | 9 | 6 | 10 | 7 |
| Capacity on Demand | 6 | 2 | 6 | 7 | 3 | 8 | 8 | 8 | 6 | 7 | 5 | 8 | 2 |
| OS Manageability | 9 | 6 | 7 | 9 | 8 | 8 | 8 | 9 | 7 | 8 | 7 | 9 | 5 |
| Server Management Tools | 7 | 6 | 5 | 7 | 9 | 8 | 8 | 10 | 5 | 8 | 6 | 7 | 7 |
| Workload Management | 5 | 3 | 5 | 7 | 7 | 8 | 8 | 10 | 5 | 9 | 5 | 10 | 6 |
| Totals | 45 | 26 | 39 | 47 | 47 | 47 | 45 | 57 | 38 | 48 | 38 | 54 | 33 |

Gartner Application Server Evaluation Model (ASEM), October 2004



Source: Gartner, ASEM Enterprise Server Update 2004, 22nd October 2004

"Product" includes -

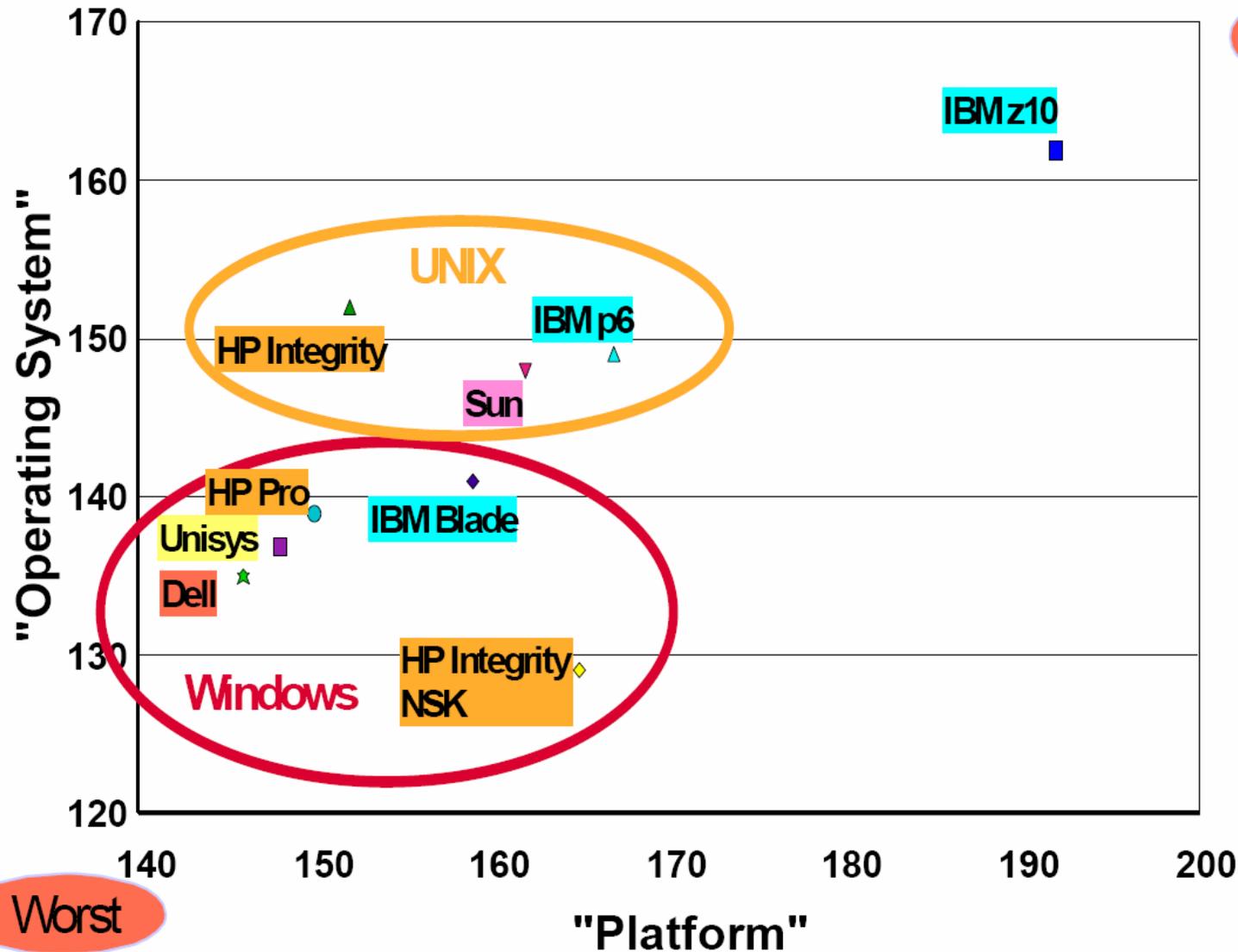
Processor Technology, System Performance, Unplanned Downtime (Single), Unplanned Downtime (Clustered), Disaster Tolerance/Recovery

"Manageability" includes -

Planned Downtime, Partitioning, Capacity on Demand, Workload Management, OS Manageability, Server Management Tools

Gartner's platform positioning 4Q08 – Platform Summary

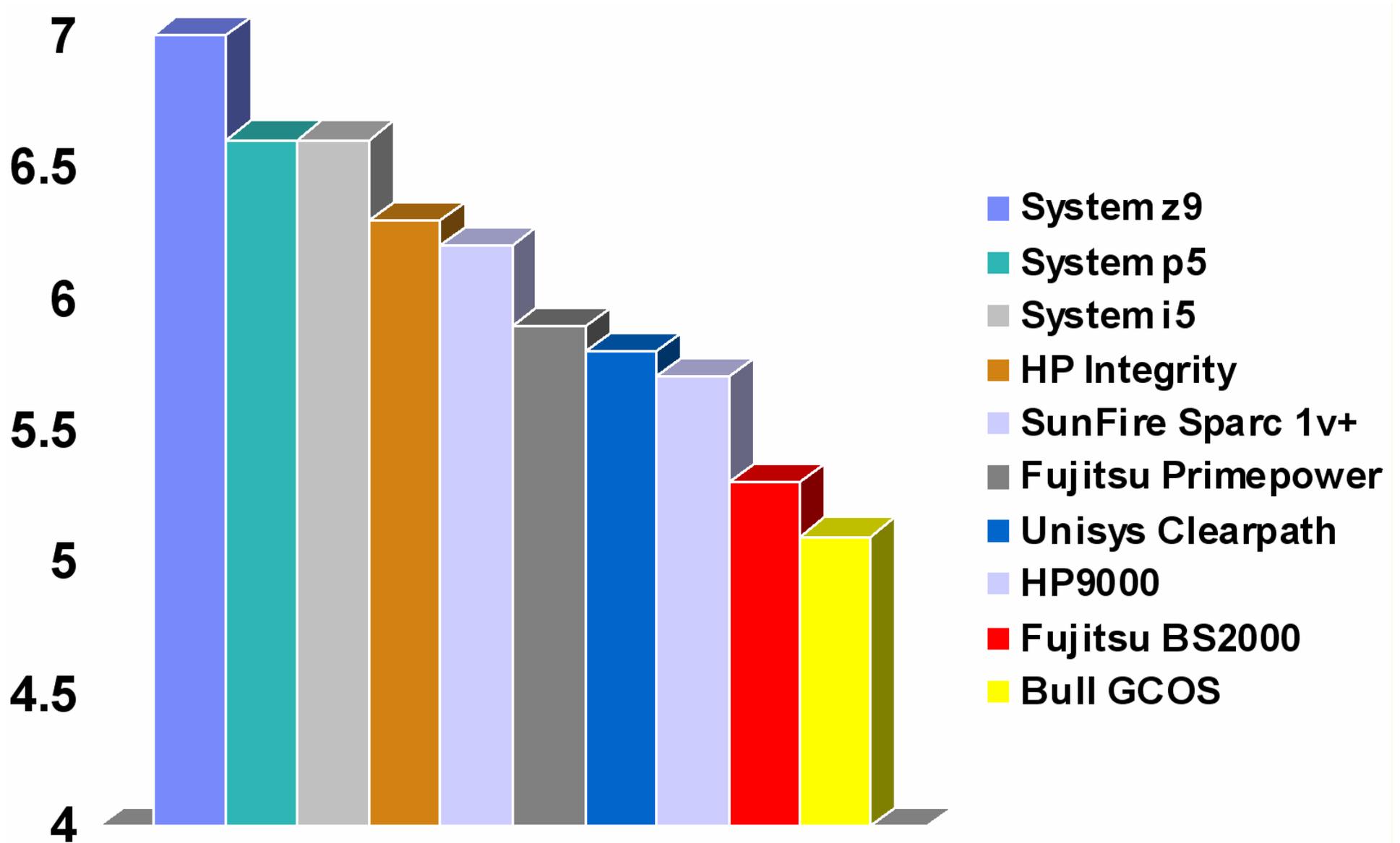
Platform positioning - Selected Platforms



Best

- IBM z10
- ◆ HP Integrity NSK
- ▲ HP Integrity
- ▲ IBM p6
- ▼ Sun Sparc64
- ◆ IBM Blade
- ★ Dell Poweredge
- Unisys ES7000
- HP Proliant

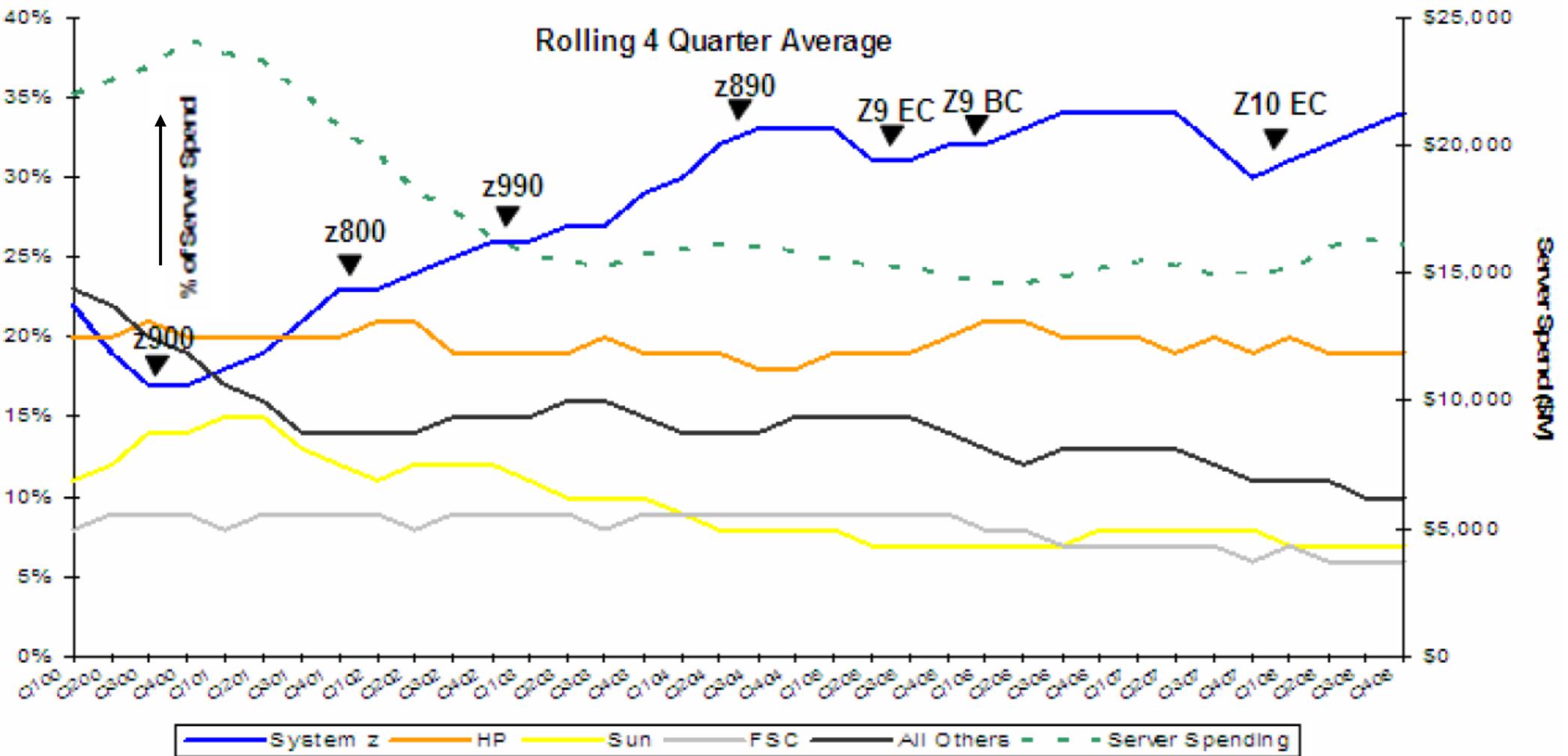
Worst



Gartner's platform positioning - 2Q06, overall Rating

| | FORM FACTOR | PLATFORM & RELATED TOOLS | PLATFORM SERVICES | OS & TOOLS BEST RESULT | OS SERVICES BEST RESULT | Stack Vision Best Result | Stack Execution Best Result | CORPORATE/ SALES & MARKETING | LOCAL/ GO-TO-MARKET | AVERAGE SCORE |
|------------------------|-------------|--------------------------|-------------------|------------------------|-------------------------|--------------------------|-----------------------------|------------------------------|---------------------|---------------|
| Platform | | | | | | | | | | |
| 1 IBM SYSTEM z9 | F | 7.8 | 8.9 | 8.9 | 7.2 | 4.2 | 4.0 | 8.1 | 7.1 | 7.0 |
| 2 IBM SYSTEM p5 | F | 7.5 | 7.2 | 7.7 | 7.2 | 4.3 | 3.8 | 8.1 | 7.1 | 6.6 |
| 3 IBM SYSTEM i5 | F | 7.0 | 7.3 | 8.0 | 7.2 | 4.5 | 3.7 | 8.1 | 7.1 | 6.6 |
| 4 HP INTEGRITY | F | 6.3 | 7.6 | 7.4 | 6.8 | 4.2 | 3.3 | 8.0 | 7.3 | 6.3 |
| 5 SUN FIRE U/SPARC IV+ | F | 6.6 | 6.3 | 7.7 | 6.8 | 4.2 | 3.5 | 7.7 | 6.9 | 6.2 |
| 6 FUJITSU PRIMEPOWER | F | 5.9 | 6.0 | 7.7 | 6.2 | 4.0 | 3.5 | 7.0 | 6.7 | 5.9 |
| 7 UNISYS CLEARPATH | F | 4.5 | 7.7 | 8.1 | 7.1 | 3.3 | 3.0 | 7.1 | 5.7 | 5.8 |
| 8 HP 9000 | F | 4.1 | 5.7 | 7.0 | 6.6 | 3.7 | 3.0 | 8.0 | 7.3 | 5.7 |
| 9 FUJITSU BS2000 | F | 3.5 | 7.1 | 6.0 | 6.4 | 3.0 | 3.0 | 7.0 | 6.7 | 5.3 |
| 10 BULL GCOS | F | 3.5 | 6.2 | 6.9 | 6.6 | 3.0 | 2.3 | 6.4 | 5.6 | 5.1 |

Gartner's platform positioning - 2Q06, overall Rating



Source: IDC 4Q08 WW Server Tracker

| | | | | |
|-------------------------------|--|--|--|---|
| <u>PLATFORM & TOOLS</u> | PROCESSOR PERFORMANCE SMP/MPP SCALABILITY | MULTI-CORE CAPABILITY SINGLE SYSTEM AVAILABILITY | MULTI-THREAD CAPABILITY OVERALL ARCHITECTURAL VIABILITY | PLATFORM EFFICIENCY (PERFORMANCE VS. POWER/COOLING) VIABILITY OF CURRENT GENERATION |
| <u>PLATFORM SERVICES</u> | PLANNED DOWNTIME VIRTUAL MACHINES (HYPERVISORS LPARS) | DISASTER TOLERANCE & RECOVERY MIXED WORKLOAD/OS HOSTING | HARDWARE PROTECTION AND SECURITY MIXED WORKLOAD OS MANAGEMENT | HARDWARE ELECTRICAL ISOLATION LAYERED PLATFORM SERVICES SERVER MANAGEMENT TOOLS |
| <u>OS & RELATED TOOLS</u> | FAILOVER CLUSTERING OS VERTICAL SCALING | WORKLOAD MANAGEMENT SOFTWARE PORTFOLIO | CAPACITY ON DEMAND THIRD PARTY TOOLS SUPPORT | OS MANAGEABILITY |
| <u>OS SERVICES</u> | INSTALLATION SERVICES OS/HW COMBINED TRACK RECORD | HELPDESK & ESCALATION EDUCATION SERVICES | REMOTE MANAGEMENT ENGINEERING (LEVEL 3) SERVICES | OS DISTRIBUTION OS MIGRATION SERVICES HIGH AVAILABILITY SERVICES |

